



June 25, 2009

To Whom It May Concern:

The City of Dover solicited bids for the Emergency Response and Scheduled Site Cleanup Services Contract, bid number 09-0046DPU. I am pleased to announce that the award was made to Clean Harbors Environmental Services. This award was recommended by Public Utilities and approved by City Council at their meeting on Monday, March 23, 2009.

Request for Proposals were solicited and advertised according to City Policy by the City's Contract and Procurement Manager under Bid #09-0046DPU and proposals were received from six (6) potential vendors; however, one (1) was rejected due to incomplete bid submissions. Due to the variety of pricing strategies quoted by each vendor, staff along with Compliance Environmental, included a hypothetical spill response exercise in the RFP in which each bidder submitted their technical approach. An analysis was developed to equalize each bidder using an itemized list of labor and equipment rates to determine the lowest response. Using this methodology, Clean Harbors Environmental Services was the low bidder; the next lowest bidder was HMHTTC Response Inc. was 7.5% higher. Please consider this letter as notification that the award has been made.

If you have any questions about this award, please contact the City of Dover, Department of Public Utilities at (302) 736-7091.

Sincerely,

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