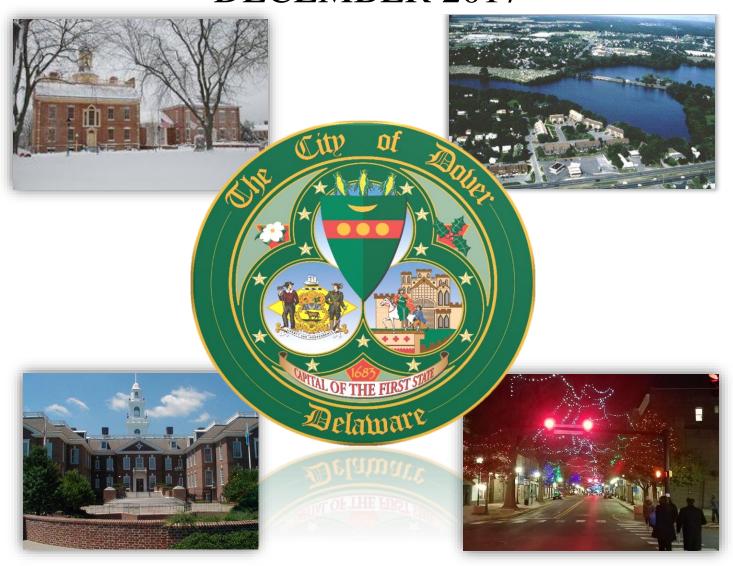
# CITY OF DOVER

## FINANCE DEPARTMENT

## PROCUREMENT AND INVENTORY

### DECEMBER 2017



PLEASE NOTE – THIS REPORT PROVIDES TOP LINE INFORMATION ON THE OPERATING FUNDS. IF YOU WOULD LIKE ADDITIONAL INFORMATION, PLEASE FEEL FREE TO CONTACT THE FINANCE DEPARTMENT.

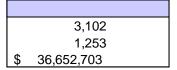
### CITY OF DOVER ACTIVITY REPORTS DECEMBER 2017

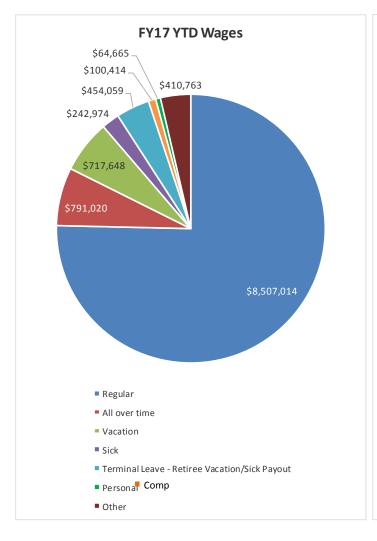
### FINANCE DEPARTMENT ACTIVITY LEVELS

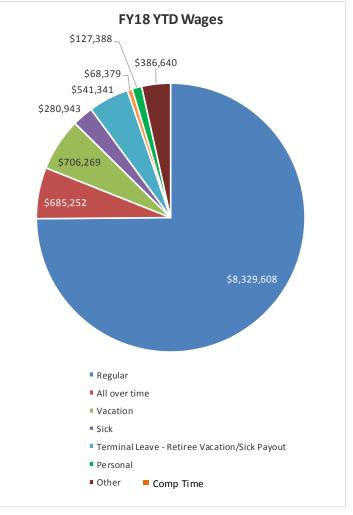
|   | FY17 YTD      |
|---|---------------|
| BANK TRENDS   |               |
| Number of Deposits Made (Hand, ACH & Wire, Lockbox) | 3,592         |
| Total Amount of All Deposits                        | \$ 72,549,613 |
| Other Activity                                      |               |
| Number of Pay Periods                               | 13            |
| Number of Payroll Checks & Direct Deposits Issued   | 5,227         |
| Number of Pension Checks Issued                     | 1,516         |
| Total Pension Benefits Paid - Defined Benefit Plan  | \$ 2,610,359  |

| FY18 YTD         |
|------------------|
|                  |
| 3,330            |
| \$<br>71,945,576 |
|                  |
| 13               |
| 5,066            |
| 1,529            |
| \$<br>2,725,445  |

| ACCOUNTS PAYABLE                 |               |
|----------------------------------|---------------|
| Number of Check Vouchers         | 3,006         |
| Number of EFT Vouchers           | 1,293         |
| Vouchers Dollar Amount Disbursed | \$ 34,422,562 |







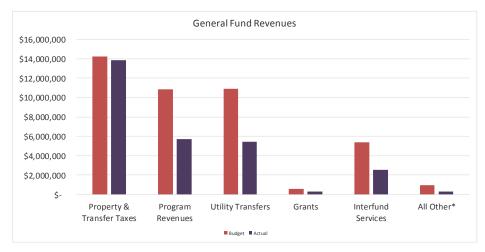
### City of Dover General Fund Summary Fiscal Year to Date (December 2017)

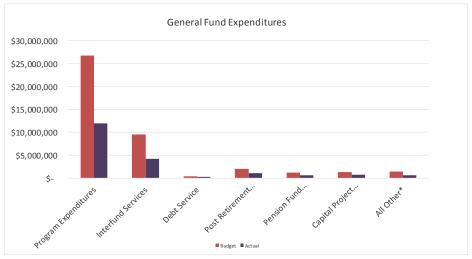
| Revenues                  |    |            |    |               |     |  |  |  |  |
|---------------------------|----|------------|----|---------------|-----|--|--|--|--|
|                           |    | Budget     |    | <u>Actual</u> | %   |  |  |  |  |
| Property & Transfer Taxes | \$ | 14,234,900 | \$ | 13,833,124    | 97% |  |  |  |  |
| Program Revenues          |    | 10,834,900 |    | 5,696,464     | 53% |  |  |  |  |
| Utility Transfers         |    | 10,900,000 |    | 5,460,000     | 50% |  |  |  |  |
| Grants                    |    | 605,000    |    | 284,620       | 47% |  |  |  |  |
| Interfund Services        |    | 5,376,200  |    | 2,527,059     | 47% |  |  |  |  |
| All Other*                |    | 980,000    |    | 320,034       | 33% |  |  |  |  |
|                           | \$ | 42,931,000 | \$ | 28,121,301    | 66% |  |  |  |  |

\*Includes: Franchise Fees, Miscellaneous Revenues, Garrison Farm Rent, Verizon Grant and Other Reserves

| Expenditures               |                                      |            |    |            |     |  |  |  |  |  |
|----------------------------|--------------------------------------|------------|----|------------|-----|--|--|--|--|--|
|                            | <u>Budget</u> <u>Actual</u> <u>%</u> |            |    |            |     |  |  |  |  |  |
| Program Expenditures       | \$                                   | 26,724,500 | \$ | 11,962,024 | 45% |  |  |  |  |  |
| Interfund Services         |                                      | 9,553,300  |    | 4,197,946  | 44% |  |  |  |  |  |
| Debt Service               |                                      | 443,100    |    | 228,183    | 51% |  |  |  |  |  |
| Post Retirement Benefits   |                                      | 2,063,000  |    | 1,032,000  | 50% |  |  |  |  |  |
| Pension Fund Contributions |                                      | 1,224,900  |    | 664,989    | 54% |  |  |  |  |  |
| Capital Project Transfers  |                                      | 1,368,700  |    | 684,175    | 50% |  |  |  |  |  |
| All Other*                 |                                      | 1,483,500  |    | 606,230    | 41% |  |  |  |  |  |
|                            | \$                                   | 42,861,000 | \$ | 19,375,547 | 45% |  |  |  |  |  |

\*Includes: DDP Contribution, Misc. Grant Exp., Bank and CC Fees, Street Lights Expense, Transfer to Capital Asset Reserve, Inventory write-offs, & Uncollectibles: Trash and Other, Other Employment Exp.



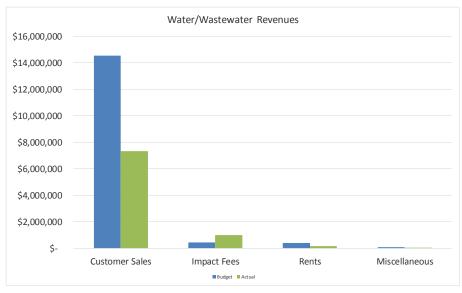


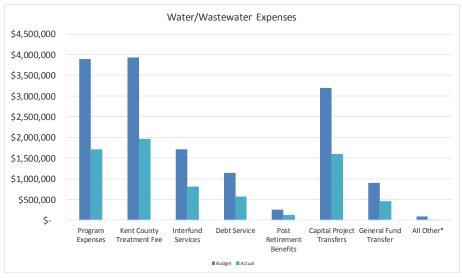
### City of Dover Water/Wastewater Fund Summary Fiscal Year to Date (December 2017)

| Revenues        |    |            |    |           |      |  |  |  |
|-----------------|----|------------|----|-----------|------|--|--|--|
| Budget Actual % |    |            |    |           |      |  |  |  |
| Customer Sales  | \$ | 14,535,200 | \$ | 7,320,578 | 50%  |  |  |  |
| Impact Fees     |    | 440,000    |    | 986,173   | 224% |  |  |  |
| Rents           |    | 391,400    |    | 168,589   | 43%  |  |  |  |
| Miscellaneous   |    | 72,400     |    | 36,891    | 51%  |  |  |  |
|                 | \$ | 15,439,000 | \$ | 8,512,231 | 55%  |  |  |  |

| Expenditures                   |    |           |    |               |          |  |  |  |  |
|--------------------------------|----|-----------|----|---------------|----------|--|--|--|--|
|                                |    | Budget    |    | <u>Actual</u> | <u>%</u> |  |  |  |  |
| Program Expenses               | \$ | 3,896,800 | \$ | 1,713,462     | 44%      |  |  |  |  |
| Kent County Treatment Fee      |    | 3,926,500 |    | 1,968,073     | 50%      |  |  |  |  |
| Interfund Services             |    | 1,716,100 |    | 812,018       | 47%      |  |  |  |  |
| Debt Service                   |    | 1,137,400 |    | 563,996       | 50%      |  |  |  |  |
| Post Retirement Benefits       |    | 249,700   |    | 121,110       | 49%      |  |  |  |  |
| Capital Project Transfers      |    | 3,200,000 |    | 1,600,000     | 50%      |  |  |  |  |
| General Fund Transfer          |    | 900,000   |    | 456,000       | 51%      |  |  |  |  |
| All Other*                     |    | 91,900    |    | 13,557        | 15%      |  |  |  |  |
| \$ 15,118,400 \$ 7,248,216 48% |    |           |    |               |          |  |  |  |  |

<sup>\*</sup>Includes: Bank & CC Fees, Bond Issuance Cost, Other Employment Expenses





### City of Dover Electric Fund Summary Fiscal Year to Date (December 2017)

#### Revenues

| Customer Sales           | Ф  | Budget<br>80.892.200 | \$ | Actual<br>42.999.453 | <u>%</u><br>53% |
|--------------------------|----|----------------------|----|----------------------|-----------------|
| Distribution of Earnings | φ  | (6,176,700)          | Φ  | (3,318,456)          | 54%             |
| All Other*               |    | 982,000              |    | 437,505              | 45%             |
|                          | \$ | 75,697,500           | \$ | 40,118,502           | 53%             |

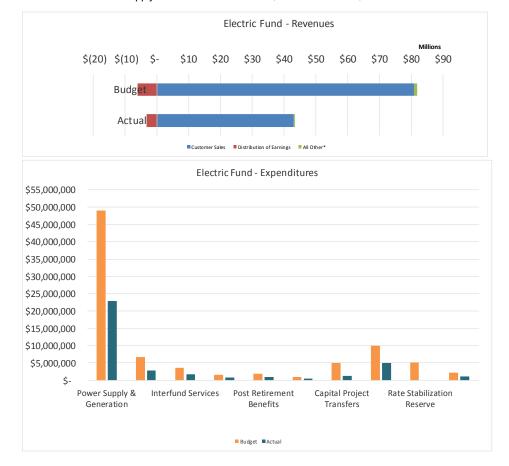
\*Includes: Weyandt Hall Rents, Miscellaneous Revenue, Interest Earnings

Expenditures

|                                  | 70. | aitai oo   | <u> </u> |               |          |  |  |  |  |  |  |  |
|----------------------------------|-----|------------|----------|---------------|----------|--|--|--|--|--|--|--|
|                                  |     | Budget     |          | <u>Actual</u> | <u>%</u> |  |  |  |  |  |  |  |
| Power Supply & Generation        | \$  | 49,075,100 | \$       | 22,912,798    | 47%      |  |  |  |  |  |  |  |
| Electric Operating Division Exp. |     | 6,660,200  |          | 2,822,219     | 42%      |  |  |  |  |  |  |  |
| Interfund Services               |     | 3,660,100  |          | 1,715,041     | 47%      |  |  |  |  |  |  |  |
| Debt Service                     |     | 1,605,500  |          | 807,726       | 50%      |  |  |  |  |  |  |  |
| Post Retirement Benefits         |     | 1,820,300  |          | 909,000       | 50%      |  |  |  |  |  |  |  |
| Pension Unfunded Liability       |     | 1,000,000  |          | 504,000       | 50%      |  |  |  |  |  |  |  |
| Capital Project Transfers        |     | 5,000,000  |          | 1,250,000     | 25%      |  |  |  |  |  |  |  |
| General Fund Transfer            |     | 10,000,000 |          | 5,004,000     | 50%      |  |  |  |  |  |  |  |
| Rate Stabilization Reserve       |     | 5,200,000  |          | -             | 0%       |  |  |  |  |  |  |  |
| All Other*                       |     | 2,162,400  |          | 1,164,839     | 54%      |  |  |  |  |  |  |  |
|                                  | \$  | 86,183,600 | \$       | 37,089,623    | 43%      |  |  |  |  |  |  |  |
|                                  |     |            |          |               |          |  |  |  |  |  |  |  |

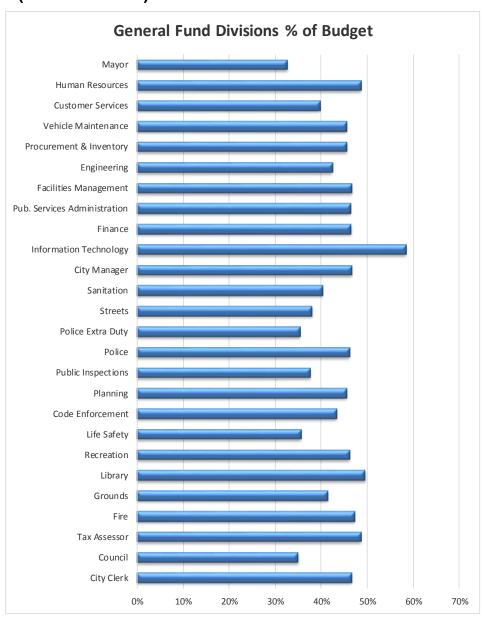
\*Includes: Bank & CC Fees, Utility Tax, Interest on Deposit, Legal Exp., Green Energy, A/R Write-offs, Contractual Services, Other Employment Expenses

| <u>Budget</u> | <u>Actual</u>                  |
|---------------|--------------------------------|
| 713,501       | 388,628                        |
| \$102.98      | \$100.43                       |
| 763,129       | 402,073                        |
| \$64.31       | \$56.99                        |
|               | 713,501<br>\$102.98<br>763,129 |



City of Dover
Division Expense Summary (General Fund)
Fiscal Year to Date (December 2017)

|                              | <u>Budget</u>    |      | <u>Actual</u> | <u>%</u> |
|------------------------------|------------------|------|---------------|----------|
| City Clerk                   | \$<br>436,700    | \$   | 203,265       | 47%      |
| Council                      | 155,100          |      | 54,215        | 35%      |
| Tax Assessor                 | 238,500          |      | 116,109       | 49%      |
| Fire                         | 774,900          |      | 365,832       | 47%      |
| Grounds                      | 1,142,000        |      | 473,030       | 41%      |
| Library                      | 1,708,300        |      | 845,654       | 50%      |
| Recreation                   | 764,200          |      | 352,701       | 46%      |
| Life Safety                  | 499,600          |      | 177,838       | 36%      |
| Code Enforcement             | 449,700          |      | 194,590       | 43%      |
| Planning                     | 563,400          |      | 255,961       | 45%      |
| Public Inspections           | 721,000          |      | 271,321       | 38%      |
| Police                       | 16,483,900       |      | 7,609,777     | 46%      |
| Police Extra Duty            | 560,000          |      | 198,117       | 35%      |
| Streets                      | 1,119,400        |      | 425,220       | 38%      |
| Sanitation                   | 2,563,900        |      | 1,031,260     | 40%      |
| City Manager                 | 751,500          |      | 350,015       | 47%      |
| Information Technology       | 777,400          |      | 453,600       | 58%      |
| Finance                      | 1,038,900        |      | 482,364       | 46%      |
| Pub. Services Administration | 718,300          |      | 332,839       | 46%      |
| Facilities Management        | 629,700          |      | 293,585       | 47%      |
| Engineering                  | 277,700          |      | 117,644       | 42%      |
| Procurement & Inventory      | 605,100          |      | 275,433       | 46%      |
| Vehicle Maintenance          | 838,200          |      | 380,918       | 45%      |
| Customer Services            | 1,169,500        |      | 464,073       | 40%      |
| Human Resources              | 436,600          |      | 212,455       | 49%      |
| Mayor                        | 119,300          |      | 38,832        | 33%      |
|                              | \$<br>35,542,800 | \$ ' | 15,976,648    | •        |



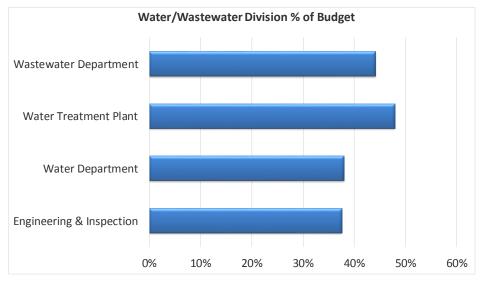
## City of Dover Utilities Summary Fiscal Year to Date (December 2017)

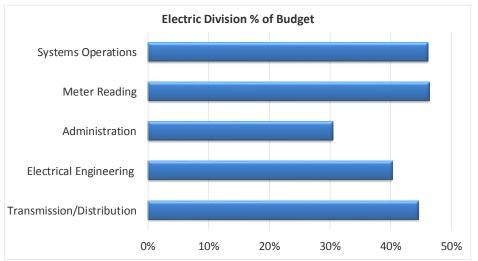
Water/Wastewater Divison Expenses

|                          |    | Budget    |    | <u>Actual</u> | %   |  |  |
|--------------------------|----|-----------|----|---------------|-----|--|--|
| Engineering & Inspection | \$ | 517,800   | \$ | 194,216       | 38% |  |  |
| Water Department         |    | 635,700   |    | 241,770       | 38% |  |  |
| Water Treatment Plant    |    | 1,780,500 |    | 852,594       | 48% |  |  |
| Wastewater Department    |    | 962,800   |    | 424,882       | 44% |  |  |
|                          | \$ | 3,896,800 | \$ | 1,713,462     | •   |  |  |

**Electric Division Expenses** 

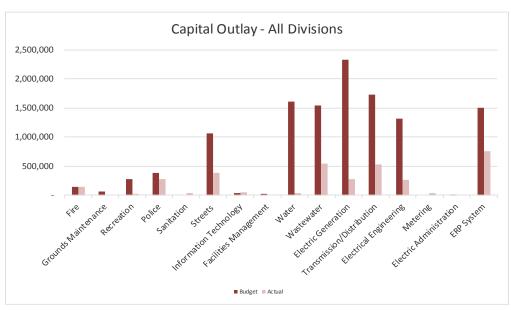
|                           | <u>Budget</u>   | <u>Actual</u>   | <u>%</u> |
|---------------------------|-----------------|-----------------|----------|
| Transmission/Distribution | \$<br>3,599,600 | \$<br>1,606,347 | 45%      |
| Electrical Engineering    | 1,226,400       | 493,675         | 40%      |
| Administration            | 797,000         | 242,553         | 30%      |
| Meter Reading             | 392,500         | 181,936         | 46%      |
| Systems Operations        | 644,700         | 297,708         | 46%      |
|                           | \$<br>6,660,200 | \$<br>2,822,219 |          |

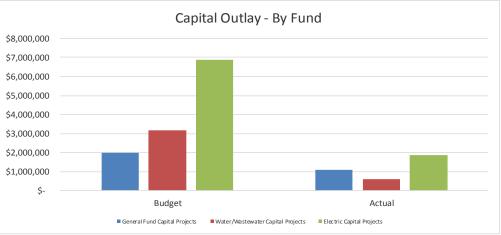




# City of Dover Capital Outlay Summary (All Funds) Fiscal Year to Date (December 2017)

| General Fund                      | Budget           | Actual          | <u>%</u> |
|-----------------------------------|------------------|-----------------|----------|
| City Clerk                        | \$<br>           | \$<br>156,188   | 0%       |
| Fire                              | 145,700          | 145,614         | 100%     |
| Grounds Maintenance               | 62,500           | -               | 0%       |
| Recreation                        | 271,000          | 17,420          | 6%       |
| Police                            | 379,900          | 275,698         | 73%      |
| Sanitation                        | -                | 39,994          | 0%       |
| Streets                           | 1,070,000        | 381,832         | 36%      |
| Information Technology            | 36,600           | 53,879          | 147%     |
| Facilities Management             | 25,100           | -               | 0%       |
| Transfer to Parkland Reserve      | <br>-            | 25,723          | 0%       |
| General Fund Capital Projects     | \$<br>1,990,800  | \$<br>1,096,347 | 55%      |
|                                   |                  |                 |          |
| Water/Wastewater Fund             |                  |                 |          |
| Water                             | \$<br>1,608,400  | \$<br>40,617    | 3%       |
| Wastewater                        | <br>1,543,000    | 546,189         | 35%      |
| Water/Wastewater Capital Projects | \$<br>3,151,400  | \$<br>586,806   | 19%      |
|                                   |                  |                 |          |
| Electric Fund                     |                  |                 |          |
| Electric Generation               | \$<br>2,328,000  | \$<br>283,141   | 12%      |
| Transmission/Distribution         | 1,725,500        | 524,311         | 30%      |
| Electrical Engineering            | 1,315,000        | 266,471         | 20%      |
| Metering                          | -                | 35,986          | 0%       |
| Electric Administration           | 8,500            | -               | 0%       |
| ERP System                        | <br>1,500,000    | 761,845         | 51%      |
| Electric Capital Projects         | \$<br>6,877,000  | \$<br>1,871,754 | 27%      |
| Total Capital Projects            | \$<br>12,019,200 | \$<br>3,554,907 | 30%      |





### **December 2017 Procurement & Inventory Report**

| Measure   | FY 2018   | FY 2017   | DIFFERENCE               |
|---|---|---|--------------------------|
| Issue Effectiveness – How often the warehouse has what the departments need when it's needed. [issues / (issues + back orders)] * 100 | FY 2018 (To date)<br>[2,192/(2,192+89)]*100<br>96.10% | FY 2017 (Total)<br>[4,581/(4,581+119)]*100<br>97.47 % | - 1.37%                  |
| Turn Over Rate – Indicates that the material stocked is the material being used. (2016-2017 Goal 1 per year) WITHOUT TRANSFORMERS     | December 2017<br>0.91 Turnovers per year              | December 2016<br>0.70 Turnovers per year              | +0.21 Turnovers per year |

| COMMODITY  | BID NUMBER | TERM        | REQUESTING<br>DEPARTMENT | STATUS as of January 5, 2018                                    |
|--|------------|-------------|--------------------------|---|
| Ambulance Services for the City of Dover   | 18-0010CM  | Three Years | City Manager's<br>Office | Forwarded to Kay Sass on 12/19/2017                             |
| Diversity and Inclusion  | 18-0012HR  | One time    | Human Resources          | Forwarded to Human<br>Resources on 11/30/2017.                  |
| Water Treatment Plant Process<br>Improvements  | 18-0014PW  | One time    | Public Works             | Bids forwarded to Public<br>Works on 12/26/2017                 |
| Professional Support for HVAC<br>Repair Design Weyandt Hall  | 18-0015PW  | One time    | Public Works             | Only one RFP received. Forwarded to Public Works on 12/13/2017. |
| Joint PVC Bid  | 9-2017CS   | Annual      | Procurement              | Bids forwarded to Electric on 12/13/2017                        |
| Electric Utility Management &<br>Benchmarking Assessment for<br>the City of Dover Electric Utility | 18-0016CM  | One time    | City Manager's<br>Office | RFP opening scheduled for January 24, 2018 @ 2:00 pm            |
| Parks & Recreation Landscape Architect   | 18-0017PR  | One time    | Parks &<br>Recreation    | RFP opening scheduled for January 17, 2018 @ 2:00 pm            |

### FUEL USE FY 2017 TO DATE FY 2018 TO DATE

 Unleaded:
 66,788.9 gallons
 65,061.2 gallons

 Diesel:
 41,387.6 gallons
 37,696.0 gallons

 Dollars Spent:
 \$170,530.28
 \$179,278.24

### Purchase Orders for Stock by Fund

 FY 2017 TO DATE
 FY 2018 TO DATE

 Electric:
 \$590,675.28
 \$780,327.88

 Water:
 \$111,870.55
 \$77,292.26

 General:
 \$45,710.34
 \$61,038.06

 Total:
 \$748,256.17
 \$918,658.20

### Warehouse Stock

 FY 2017
 FY 2018

 Total Dollar Value:
 \$ 2,328,989.13
 \$ 2,259,465.83

 Total Line Items:
 1,317
 1,312

#### STOCK WITH OVER 60 MONTH SUPPLY (5 YEARS)

| Electric: | \$ 443,490.39 | 311 Line Items |
|-----------|---------------|----------------|
| Water:    | \$ 19,612.80  | 51 Line Items  |
| General:  | \$ 36,479.36  | 146 Line Items |
| Total:    | \$ 499,582.55 | 508 Line Items |

### **Issues from Stock by Fund**

| <u>F</u>  | Y 2017 TO DATE | FY 2018 TO DA |
|-----------|----------------|---------------|
| Electric: | \$614,630.23   | \$726,648.63  |
| Water:    | \$120,921.20   | \$ 67,180.60  |
| General:  | \$ 61,143.59   | \$ 66,477.15  |
| *Total:   | \$796.761.22   | \$860.359.64  |

### Money Spent for Postage/Postal Services

**FY 2017 TO DATE FY 2018 TO DATE** \$69,878.03 \$66,643.69

• Total of Issues from Stock by Fund includes Issues from Sale from Stock (SS) and Electric Returns (ER).